

Town of Lunenburg Community Choice Power Supply Program Frequently Asked Questions

1. Why have I received this mailing?

The Town of Lunenburg has procured a competitive power supply contract on your behalf. One of the Town's goals is to provide stable prices for consumers. The Town of Lunenburg has negotiated a contract with ConEdison *Solutions*, Inc. for a five (5) month term commencing with your January 2012 meter reading.

2. What is a Competitive Power Supplier?

The services provided by Unitil are divided into two parts: delivery and supply. Delivery is still regulated and can only be provided by your local utility, in this case Unitil. Electricity Supply is no longer regulated, however, and can be provided by a competitive power supplier. Unitil will continue to **deliver** your power supply over the wires and charge you for this regulated service. However, the power running through those wires is provided by companies known as competitive power suppliers.

3. Who is ConEdison Solutions, Inc.?

ConEdison *Solutions* is a leading energy services company that provides competitive power supply and cost-effective energy solutions for commercial, industrial, residential, and government customers. Based in Valhalla, New York, with offices in Burlington, Massachusetts; Cherry Hill, New Jersey; Arlington, Virginia and Houston, Texas, the company's dedicated team of energy professionals creates customized programs and services tailored to help customers achieve their individual energy objectives.

4. What is the cost of electricity negotiated by the Town and ConEdison *Solutions*, Inc.?

COMPARATIVE PRICES AND TERMS

Town of Lunenburg Community Choice Program (Supplier Services Only)		Unitil's Basic Service (Supplier Services Only)
2012 Price	January- May	December-May
Residential Commercial	7.77 cents/kWh 7.77	8.175 cents/kWh 8.166
Duration	Price is in place from customer's January 2012 meter read until June 2012 meter read.	Unitils' Fixed Basic Service rates change every six months for Residential and Small Commercial customers beginning in June and December, and every month for Large Commercial and Industrial customers.
Exit Terms	No charge for customers to exit.	Customers may receive a reconciliation charge or credit.

5. What is the source of this electricity?

The electricity you consume comes from the New England power grid, which receives power from a variety of power plants and transmits the power throughout the region as needed to meet the requirements of all customers in New England. When you choose a power supplier, that supplier is responsible for generating and/or purchasing power that is added to the power grid in an amount equivalent to your electricity use. "Known Resources" include

resources that are owned by, or under contract to, the supplier. "System Power" represents power purchased in the regional electricity market.

6. How will the billing work?

Participating customers will continue to receive their monthly bill from Unitil on the same schedule as they do right now. The Community Choice Power Supply will be reflected on the "Supplier Services" portion of the bill entitled ConEdison *Solutions*, Inc. Customers will continue to make a single monthly payment to Unitil. Unitil will continue to maintain the wires that carry the electricity and read your meters. Unitil will also continue to deliver the electricity. The reliability and quality of service you are accustomed to will remain the same.

7. What do I need to do to receive this electricity?

You do not need to take any action to be included. All eligible customers will be automatically enrolled under this contract, unless they choose to "opt-out" and return to Unitil's Basic Service, or choose another competitive supplier, if one is available.

8. What if a customer does not want this power supply?

Each customer has the right to choose his/her supplier. In the recent mailing you will receive, there will be enclosed an Opt-Out Return Card. If a customer does not want to participate in the Town of Lunenburg Community Choice Power Supply Program, he/she can sign and date this card and drop it in the mail. They will be removed from the list of participating customers. The card must be signed by the addressee on the electric bill and returned within thirty (30) days of the mailing date.

9. What if a customer participates and then chooses to opt-out later?

Participation is designed to be as open as possible. Customers may leave the Town of Lunenburg Community Choice Power Supply Program at no charge and be placed on Unitil's Basic Service or choose another competitive supplier. Should you wish to opt-out of the Town of Lunenburg Community Choice Power Supply Program, call us at 1-866-485-5858. In addition, if you participate initially and then choose to leave the Town of Lunenburg Community Choice Power Supply Program, you may return only if accepted by ConEdison *Solutions*, Inc and at prevailing market rates.

10. What is Unitil's Basic Service?

All customers not participating in a competitive supply contract were placed on Basic Service on March 1, 2005. Fixed Basic Service rates are set in six (6) month increments for residential and small and medium commercial customers (December 1st through May 31st) and in monthly increments for large commercial and industrial customers.

11. What if I have already chosen a competitive supplier?

Unitil records would indicate that you already have a competitive supplier. You would be ineligible to enroll in the Town of Lunenburg Community Choice Power Supply Program.

12. If I operate a business and have "tax exempt" status, what do I need to do to maintain my "tax exempt" status under this program?

According to Massachusetts law, in order to maintain your tax exempt status for your electric bill, you must send a copy of your tax exempt certificate directly to ConEdison *Solutions*, Inc., 100 Summit Lake Drive. Suite 410, Valhalla, NY 10595 or fax to 914-686-1420.

For additional information: For more information concerning the Town of Lunenburg Community Choice Power Supply Program, call 508-485-5858 or 1-866-485-5858. A list of competitive suppliers may be obtained from the Unitil website.

For your home:

http://www.unitil.com/energy-for-residents/electric-information/energy-supply-options/competitive-supply

For your business:

http://www.unitil.com/energy-for-businesses/electric-information/energy-supply-options/competitive-supply